
Forming Business Partnerships – Worksheet

Complete one per group

A business partnership is when two businesses work together to accomplish something as a team. Using the information you have about Cow Creek Umpqua businesses, think of two business partnerships and describe them below.

Example of business partnership: a hotel and a taxi company work together to provide transportation to the hotel guests at a reduced price. The benefit for the hotel is happy customers and the benefit for the taxi company is more customers.

First Business Partnership

1. Name the two Cow Creek Umpqua businesses involved in the partnership.

This business partnership is between

A _____ (name of business) and

B _____ (name of business)

2. In a few sentences, describe the partnership and how the two businesses are working together.

3. Describe the benefit (good thing) that each business gets from this partnership.

Benefit for Business A:

Benefit for Business B:

Forming Business Partnerships – Worksheet *(Continued)*

Complete one per group

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Example of business partnership: a hotel and a taxi company work together to provide transportation to the hotel guests at a reduced price. The benefit for the hotel is happy customers and the benefit for the taxi company is more customers.

Second Business Partnership

1. Name the two Cow Creek Umpqua businesses involved in the partnership.

This business partnership is between

A _____ (name of business) and

B _____ (name of business)

2. In a few sentences, describe the partnership and how the two businesses are working together.

3. Describe the benefit (good thing) that each business gets from this partnership.

Benefit for Business A:

Benefit for Business B: